

MILITARY OFFICERS ASSOCIATION OF AMERICA
ALAMO CHAPTER

P.O. Box 340497, Ft Sam Houston, TX 78234
MINUTES OF BOARD MEETING – Thursday, 20 January 2022

The Meeting was called to order via Zoom by Board Chair Barbara Ramsey at 10am. A quorum was present (min 50%) and acting throughout the meeting.

Attendees:

Board: Col Mac McDonald, Col Barbara Ramsey, Col Frank Rohrbough, LTC Bill Goforth,
Staff: Col David Patrick, Col Felix Santiago, Col Lisa Skopal, LtCol Kitty Meyers, MAJ Jim
Cunningham, MAJ Mike Frankel.

Staff Absent: Brad Barnhart.

Board Absent: LTC Robert Blake, LTC Jim Finch, LtCol Ed Marvin.

The Pledge of Allegiance was led by Jim Cunningham. The invocation was directed to be a silent personal prayer for all to stay well and the reduction of Covid rates.

Introductions: Brad Barnhart (Treasurer) unable to attend due to volunteering as a substitute teacher, and Martin Garcia (Surviving Spouse Coordinator) also unable to attend. Mike Frankel introduced himself as Secretary. Board members also introduced themselves.

Old Business

a) **Minutes:** The minutes from 16 September 2021 were reviewed and accepted as written. Frank Rohrbough made the motion to accept, seconded by Mac McDonald. All were in favor.

President's Update:

Kitty gave an overview of the of the prior year's successes. The ability to meet virtually via Zoom has been so valuable. MOAA Staff member Dan Merry presented the chapter with a 60 year award at the in person October luncheon. We were also awarded the 10th in a row Level of Excellence award at the MOAA meeting in Washington DC which Jim and I attended. The Chapter also won the Communications awards for both The Lariat and the chapter website. The chapter is doing great things and being recognized for them. Chapter vacancies are being filled and improved upon including a new secretary Mike Frankel, Martin Garcia is helping with the Personal Affairs as the Surviving Spouse Coordinator, and Brad Barnhart has come on board as Treasurer. The Advertising Coordinator position became the VP Marketing and Development to aid in the success of the Membership Recruitment and Retention department as well as Finances. We are constantly reviewing processes to get the best results. Community Outreach is as strong as ever with Transition activities. We received a grant from MOAA to help the support the Red, White & You job fair. David's Transition email blasts that reach over 1,000 people locally gets rebroadcast nationally via MOAA. We did have an in-person event in December but had to cancel the January event due to Covid concerns. But we still managed to achieve a great deal virtually. We hope the predicted max spike up and consequent down spike of Omicron will allow us to hold the Happy Hour on Feb 23 in person with Senator Campbell.

Scholarships will be covered when we do the Golf Tournament, but wanted to mention that Peter Hunt is a superstar. Even with not having golf tournament in 2020 and all of the

complications that arose he and his committee did an awesome job with the Scholarship Awards event and it is continuing to grow.

a) Monthly Budget Report

Kitty Meyers reviewed the financials.

Educational Foundation

	January	February	March	April	May	June	July	August	September	October	November	December	YTD	2021 Budget	Variance
Donations (prior month)	1,280.00	820.00	611.00	375.00	197.50	435.00	705.00	380.00	462.03	860.00	1,790.00	1,944.00	9,859.53		9,859.53
Donations - Checks	345.00	100.00									910.00		1,355.00		1,355.00
Donations - Online (Sq & PP)	175.00		75.00	500.00						350.00			1,100.00		1,100.00
The Big Give											5,143.50		5,143.50		5,143.50
Go Fund Me										1,296.50			1,296.50		1,296.50
Amazon Smile		13.64			5.57			5.88			11.25		36.34		36.34
Other/Dividend	10.06	9.47	9.45	4.93	3.21	3.13	5.20	0.94	3.53	3.86	10.57		64.35		64.35
MOAA Transition Grant													-		-
Golf Tournament												25,202.36	25,202.36		-
TOTAL INFLOW	1,810.06	943.11	695.45	879.93	206.28	438.13	710.20	386.82	465.56	2,510.36	7,865.32	27,146.36	44,057.58		18,855.22
OUTFLOWS															
Other															
Big Give Admin Fee						200.00							200.00		200.00
JROTC Medals													-		-
ROTC Admin													-		-
Golf Administration													-		-
Postage													-		-
PayPal Fee			1.75										12.85		12.85
Square Fee	6.58		1.03	17.65							11.10		25.26		25.26
Charity															
Warrior & Family Support Ctr												12,600.00	12,600.00		12,600.00
MOAA Heritage													-		-
Total Outflow (Other & Charity)	6.58	-	2.78	17.65	-	200.00	-	-	-	11.10	-	12,600.00	12,838.11	\$ -	12,838.11
Scholarships															
Col Torrey							1,000						1,000.00	\$ 1,000.00	-
Gen Herring (JROTC)				1,000									1,000.00	\$ 1,000.00	-
Col McCarthy (JROTC)								1,000					1,000.00	\$ 1,000.00	-
Chapter (Jim & Cheryl Cunningham)				1,000									1,000.00	\$ 1,000.00	-
ROTC Navy UT Austin				1,000									1,000.00	\$ 1,000.00	-
ROTC Army UT Austin				1,000									1,000.00	\$ 1,000.00	-
ROTC Air Force UT Austin					1,000								1,000.00	\$ 1,000.00	-
ROTC Air Force Texas State				1,000									1,000.00	\$ 1,000.00	-
ROTC Army Texas State				1,000									1,000.00	\$ 1,000.00	-
ROTC Air Force UTSA (Ed & Ruby Marvin)					1,000								1,000.00	\$ 1,000.00	-
ROTC Army UTSA				1,000									1,000.00	\$ 1,000.00	-
ROTC Army UTSA				1,000									1,000.00	\$ 1,000.00	-
ROTC Air Force UTSA				1,000									1,000.00	\$ 1,000.00	-
ROTC Army St Mary's				1,000									1,000.00	\$ 1,000.00	-
ROTC Army St Mary's				1,000									1,000.00	\$ 1,000.00	-
ROTC Army Texas A&M Kingsville				1,000									1,000.00	\$ 1,000.00	-
ROTC Army Texas A&M Corpus Christi				1,000									1,000.00	\$ 1,000.00	-
ROTC Army Texas A&M Corpus Christi				1,000									1,000.00	\$ 1,000.00	-
ROTC Army Rio Grande Valley				1,000									1,000.00	\$ 1,000.00	-
ROTC Army Rio Grande Valley					1,000								1,000.00	\$ 1,000.00	-
Total Scholarships	-	-	-	15,000.00	3,000.00	-	1,000.00	1,000.00	-	-	-	-	20,000.00	\$ 20,000.00	-
TOTAL OUTFLOW	6.58	0.00	17.65	15,000.00	3,000.00	200.00	1,000.00	1,000.00	0.00	11.10	0.00	12,600.00	32,838.11	\$ 20,000.00	12,838.11
Decrease/Increase	1,803.48	943.11	677.80	(14,120.07)	(2,793.72)	238.13	(289.80)	(613.18)	465.56	2,499.26	7,865.32	14,546.36	11,219.47	\$ (20,000.00)	31,219.47

Due to the Golf Tournament and member donations we had a great year. We gave out 20 scholarships and are sitting in a good financial position for the disbursement of the 2022 scholarships.

Operations Inflows

Inflows	January	February	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	2021 Budget	Variance	YTD 2020
Membership Dues																
MOAA National		5,955.00					50.00	50.00			50.00		\$6,105.00	\$ 3,500	\$2,605.00	3,225.00
Friends of the Chapter											50.00		\$50.00		\$50.00	
Austin Chapter													\$0.00		\$0.00	
New Surv Sp													\$0.00		\$0.00	
New Retired	150.00	75.00	100.00	25.00		75.00		25.00	25.00		25.00	25.00	\$525.00	\$ 260	\$265.00	260.00
New Active Duty			25.00			25.00				25.00			\$75.00		\$75.00	80.00
New Former		25.00											\$25.00	\$ 40	-\$15.00	20.00
Renewal Surv Sp	250.00	200.00	50.00	50.00	25.00	95.00	25.00	75.00	25.00	125.00	75.00	75.00	\$1,070.00	\$ 1,000	\$70.00	1,000.00
Renewal Retired	1,245.00	590.00	945.00	550.00	670.00	675.00	675.00	1,525.00	875.00	1,150.00	775.00	1,575.00	\$11,250.00	\$ 12,000	-\$750.00	9,200.00
Renewal Active Duty	25.00	25.00		25.00		25.00			25.00	50.00	25.00	50.00	\$250.00	\$ 100	\$150.00	260.00
Renewal Former	25.00			25.00	25.00	50.00		50.00	75.00	50.00	25.00		\$325.00	\$ 200	\$125.00	140.00
Total	\$ 1,670.00	\$ 6,870.00	\$ 1,120.00	\$675.00	\$720.00	\$945.00	\$750.00	\$1,725.00	\$1,025.00	\$1,400.00	\$1,025.00	\$1,725.00	\$19,675.00	\$ 17,100	\$2,575.00	\$ 14,185.00
Non-Dues Revenue																
Job Fair Acct Closure			2,922.97										\$2,922.97	\$ -	\$2,922.97	
Golf Tournament												6,300.59	\$6,300.59	\$ 4,000	\$2,300.59	
Travel Awards													\$0.00		\$0.00	64.94
Merchandise (Coins/Shirts)				60.00									\$325.00	\$ 500	-\$175.00	97.00
Advertising Lariat		100.00		2,970.00				1,620.00	90.00	100.00	30.00	45.00	\$4,690.00	\$ 3,000	\$1,690.00	3,070.00
ROTC Medals	300.00												\$300.00		\$300.00	-
Corporate Partnership	\$ 100.00		\$ 100.00	\$ 200.00	\$ 200.00	\$ 200.00		\$ 100.00					\$900.00	\$ 500	\$400.00	600.00
Donation Miscellaneous											1,000.00		\$1,000.00		\$1,000.00	
Donations to Chapter	1,410.00	737.00	515.00	257.50	450.00	425.00	540.00	437.00	365.00	1,305.00	3,055.00	835.00	\$10,331.50	\$ 5,000	\$5,331.50	10,503.00
Donations to ACEF	820.00	611.00	375.00	197.50	435.00	705.00	380.00	462.00	860.00	6,933.50	1,944.00	1,905.00	\$15,628.00	\$ 7,000	\$8,628.00	15,037.79
Social Events								1,232.00	1,282.00	1,148.00	1,100.00		\$4,762.00	\$ 7,500	-\$2,738.00	3,989.00
Total	\$ 2,630.00	\$ 1,448.00	\$ 3,912.97	\$ 3,685.00	\$ 1,085.00	\$ 1,330.00	\$ 920.00	\$ 3,851.00	\$ 1,315.00	\$ 9,620.50	\$ 7,177.00	\$ 10,185.59	\$47,160.06	\$ 27,500	\$19,660.06	33,361.73
TOTAL INCOME	\$4,300.00	\$8,318.00	\$5,032.97	\$4,360.00	\$1,805.00	\$2,275.00	\$1,670.00	\$5,576.00	\$2,340.00	\$11,020.50	\$8,202.00	\$11,910.59	\$66,835.06	\$ 44,600	\$22,235.06	\$ 47,546.73

There are 2 lines item that need explanation. Under Membership Dues the \$6,105 received from MOAA National is an anomaly. Felix has worked extensively on the Near Real Time Reports provided by MOAA national and the incentive based goals set by them allowed us to receive an unusually large amount. National has since changed the incentive program and we will likely only get a \$50 per quarter incentive payment during 2022. The other anomaly was the Job Fair account was closed and the overage was transferred to the Operations account.

Operations Outflows – Trying to be as lean as possible, and despite the adjusted inflows from the 2 anomalies we still ended up the year in the black. Brad Barnhart did an audit of the Operations expenses and some adjustments can be made. Barbara asked for clarification on the “Trans to ACEF”, and it is where someone sends in money to both operations and ACEF in the same payment, it is deposited first into operations and the ACEF portion is then transferred to ACEF. Where possible payments are made directly and now ACEF has its own PayPal and Square accounts that were set up earlier in the year. Barbara asked if the Liability Insurance covered the building. Per Kitty she is still working with the Air Force folks to finalize the lease but has received reassurance from 502nd that we will not be forced out. The issue at hand has to do with the requirement that we insure a building that is over 100 years old with a rocky foundation and is falling apart for \$800,000.

Category	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	2021 Budget	Variance
Copier Mntn Agreement				691.00									691.00	\$ 630	(61.00)
Square Service Fee	9.44	14.03	14.87	5.86	66.67	69.83	109.68	69.49	152.54	69.79	98.81	32.28	713.29	\$ 250	(463.29)
PayPal Service Fee	29.19	14.21	23.64	18.56	17.27	77.01	38.02	158.05		80.19	61.95	74.82	766.71	\$ 500	(266.71)
D&O Insurance								653.00					653.00	\$ 655	2.00
Dues & Subscription	676.00	569.60			112.57								1,358.17	\$ 1,850	491.83
Contractor Incentive												1,000.00	1,000.00	\$ 1,500	500.00
Independent Contr	1,708.32	1,708.32	1,708.32	1,708.32	1,708.32	1,708.32	1,708.32	1,708.32	1,708.32	1,708.32	1,708.48	1,708.32	20,500.00	\$ 20,500	-
Liability Insurance		487.00											487.00	\$ 500	13.00
Marketing													-	\$ 250	250.00
Merchandise (Coins/Shirts)													-	\$ 1,500	1,500.00
Office	306.83			477.11			107.68	1,054.38	100.95	1,220.27	220.07	807.71	4,295.00	\$ 2,500	(1,795.00)
Postage & Delivery	166.80	276.85		296.85			261.85	866.85	292.00	882.55			582.00	\$ 1,500	(2,125.75)
Social Events								26.00	1,191.33		1209.02	2248.92	4,675.27	\$ 7,500	2,824.73
Special Activities													-	\$ 600	600.00
Telephone	(4.80)	163.35	163.35	163.41	163.41	163.41	163.32	163.32	163.32	163.12	163.12	163.12	1,791.45	\$ 1,300	(491.45)
Trans To ACEF	1,280.00	820.00	611.00	375.00	197.50	435.00	705.00	380.00	462.00	2,156.50	7,643.50	1,944.00	17,009.50	\$ 7,000	(10,009.50)
Volunteer Recognition													-	\$ 100	100.00
Total Outflow	\$ 4,171.78	\$ 4,053.36	\$ 2,521.18	\$ 3,736.11	\$ 2,265.74	\$ 2,453.57	\$ 3,093.87	\$ 4,426.41	\$ 4,897.26	6280.74	11104.95	8561.17	57,566.14	\$ 48,635	(8,931.14)
Surplus(Deficit)	128.22	4,264.64	2,511.79	623.89	(460.74)	(178.57)	(1,423.87)	1,149.59	(2,557.26)	4739.76	-2902.95	3349.42	9,268.92	(4,035.00)	13,303.92

Cash Balances – Jim and Brad are working on the CD renewals coming due in January.

Educational Foundation	Jan	Feb	March	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
RBFCU													
Savings	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.01	\$ 5.01	\$ 5.01	\$ 5.01	\$ 5.04	\$ 5.04	\$ 10.00	
Money Market	\$30,725.30	\$ 31,667.41	\$ 32,360.08	\$ 10,722.36	\$ 11,025.78	\$ 11,167.11	\$ 11,880.71	\$ 12,265.20	\$ 12,730.76	\$ 15,230.03	\$ 23,084.78	\$ 34,572.43	
Checking	\$ 5.00	\$ 5.02	\$ 5.00	\$ 4,005.34	\$ 2,005.13	\$ 2,005.20	\$ 1,000.06	\$ 5.03	\$ 5.00	\$ 5.00	\$ 5.00	\$ 3,049.36	
Certificates	\$10,240.93	\$ 10,250.80	\$ 10,261.73	\$ 10,272.33	\$ 10,283.29	\$ 10,293.91	\$ 10,304.89	\$ 10,315.89	\$ 10,326.55	\$ 10,337.58	\$ 10,348.26	\$ 10,359.32	
Total	\$40,976.23	\$41,928.23	\$42,631.81	\$ 25,000.03	\$ 23,319.20	\$ 23,471.23	\$ 23,190.67	\$ 22,591.13	\$ 23,067.32	\$ 25,577.65	\$ 33,443.08	\$47,991.11	
Chapter Operations													
Broadway	\$ 7,276.80	\$ 11,541.44	\$ 14,634.59	\$ 15,072.96	\$ 17,926.39	\$ 21,667.82	\$ 23,569.93	\$ 33,609.59	\$ 41,738.67	\$ 47,643.43	\$ 46,952.42	\$ 16,798.89	
RBFCU CD's	\$16,945.39	\$ 16,957.82	\$ 16,971.59	\$ 16,984.65	\$ 16,990.65	\$ 16,996.44	\$ 17,002.44	\$ 17,008.44	\$ 17,014.25	\$ 17,020.19	\$ 17,024.95	\$ 17,029.87	
Total	\$24,222.19	\$28,499.26	\$ 31,606.18	\$ 32,057.61	\$ 34,917.04	\$ 38,664.26	\$ 40,572.37	\$ 50,618.03	\$ 58,752.92	\$ 64,663.62	\$ 63,977.37	\$33,828.76	
Note: Broadway Balance beginning in May includes \$2,000 MOAA grant for Red, White & You Job Fair.													
Social Events	Jan	Feb	March	April	May	June	July	Aug	Sep	Oct	Nov	Dec	YTD
Chapter													
Inflows							\$ -	\$ 1,200.00	\$ 85.00	\$ 1,204.00	\$ 940.00	\$ 1,386.00	\$ 4,815.00
Outflows								\$ 1,133.36	\$ 85.00	\$ 1,209.02	\$ 881.58	\$ 1,367.34	\$ 4,676.30
Variance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 66.64	\$ -	\$ (5.02)	\$ 58.42	\$ 18.66	\$ 138.70

4 Year Comparison

David pointed out that 4 years ago in the Increase/Decrease of Operations that we had a \$16k deficit. We have whittled it down over the years and last year were at a \$9k increase. It is the first time in 4 years we have been able to break even. Barbara asked what the \$10k in Office supplies was made of. It included switching land line to cellular among other things.

	2018	2019	2020	2021
ACEF				
Inflows				
Donations	\$6,392	\$7,786	\$26,333	\$12,315
Other		\$2,898	\$900	\$6,541
Golf	\$16,281	\$16,246	\$0	\$25,202
TOTAL INFLOWS	\$22,673	\$26,931	\$27,233	\$44,058
Outflows				
Admin	-	-	\$918	\$238
Wounded Warrior	\$8,150	\$6,500	\$0	\$12,600
Scholarships \$\$	\$15,000	\$11,500	\$23,000	\$20,000
Scholarships #	17	16	23	20
TOTAL Outflows	\$23,475	\$18,525	\$24,043	\$32,838
Increase/(Decrease)	-\$801	\$8,406	\$3,189	\$11,219
Operations Inflows				
Dues	\$10,186	\$7,730	\$14,185	\$19,675
Non-Dues				
Advertising	\$6,620	\$13,950	\$3,670	\$5,915
Donations	\$2,341	\$6,206	\$25,541	\$14,254
Golf	\$4,070	\$4,061	\$0	\$6,301
Social Events	\$14,212	\$16,860	\$3,989	\$5,062
TOTAL Non-Dues	\$34,162	\$50,746	\$33,200	\$31,532
TOTAL INFLOWS	\$44,348	\$58,476	\$47,547	\$51,207
Operations Outflows				
Contractor	\$18,960	\$19,460	\$21,500	\$21,500
Lariat	\$7,523	\$7,098	\$0	\$0
Office	\$2,518	\$3,508	\$5,720	\$10,756
Postage Office	\$1,473	\$1,310	\$2,276	\$3,626
Social Events	\$14,731	\$13,861	\$3,903	\$4,675
TOTAL OUTFLOWS	\$60,406	\$65,643	\$49,954	\$40,557
Increase/(Decrease)	-\$16,057	-\$7,167	-\$2,407	\$9,269
Golf				
Inflows				
Sponsorship	\$15,750	\$17,658	\$0	\$26,125
Donations	\$2,465	\$1,805	\$960	\$3,990
Total Inflows	\$37,331	\$38,751	\$960	\$48,175
Total Outflows	\$16,979	\$18,442	\$1,000	\$16,672
Increase/(Decrease)	\$20,351	\$20,308	-\$40	\$31,503
Reserves				
Outreach/Education	\$24,661	\$31,755	\$39,161	\$47,991
Operations	\$32,343	\$24,727	\$23,442	\$33,829

Barbara noted that great results had been achieved despite the last two COVID years. Kudos to Kitty and her team and to Frank for the Golf Tournament.

Bill Goforth asked regarding the Comparison's dues income and Kitty confirmed it did include MOAA national incentive payments of \$6,000+. Dues paying members make up about 65% of the total membership which is in line with the MOAA national level. Felix has also volunteered to be the VP of Membership for the Texas Council of Chapters.

Budget for 2022 does include a deficit. Brad's audit for Office Supplies produced several changes to streamline operations including no longer printing out meeting packets for in person meetings, stipulating that you either bring in your own device to read from or print your own copies. Trish was given an increase this year as the backbone of the chapter. Increased expenses included copier maintenance agreement and rising Square and PayPal fees. Really focusing this year on Corporate Partnerships and advertising.

A motion to approve budget as presented was made by Bill Goforth, seconded by Frank, and unanimously approved.

b) Scorecard Update

Felix spoke to the Membership Chart and the reality of where the chapter will be headed. Current chart shows 19 losses from the previous month. Not counting the non paying members and active duty who typically PCS and don't renew, we still have 65% of the chapter paying dues. Next month we will be losing over 27% in the next 30 days. This is due to signing up over 500 members in the catchment area through the MOAA NRT reports who are now up for renewal, though we have been able to retain almost 200 of these, The remaining non renewers are due to be deleted. Once this excess has gone we will have approximately 85% of chapter membership paying.

Priority 1 – Membership & Retention

Felix Santiago advised some actions were carried over from last year and new action steps have been added. The overall goal is to focus on paid memberships.

- 1.1 In person contact is obviously encumbered by the Covid restrictions but will work as best as possible.
- 1.2 Newcomer briefings are also virtual and will pursue an in person Retiree Appreciation Day as restrictions are listed.
- 1.3 No change.
- 1.4 Soldier's Angels hold monthly food drives. Planning to work with Volunteer Coordinator Pete Schaub to set up a MOAA-AC group of individuals to assist in the event. Also a meeting has been set for Feb 4th with Joe Terry, Exec Dir of NCOA to see how best to help each other with recruitment and retention.
- 1.5 Continuing to contact members on the NRT reports and offering a 3 month trial membership. Barbara recommended pursuing the Austin area National Guard and Reserves as well.
- 1.6 Friends of the Chapter category will be pursued. The ability to apply is currently in The Lariat and on the website.
- 1.7 Will begin pursuing suggested initiatives. Incentives for members who bring in 2 paying members for a reward of a free year. A free centennial lunch for those aged 100+ (currently 32 are listed in the roster as being over 100). Taking a simple lunch with a cake rather than a group luncheon. Obtain stories from those aged over 100 for publication and recognition in The Lariat. Quarterly meetings for professional development. Birthday recognitions in The Lariat. Annual No Cost membership event – invite MOAA members in the catchment area which currently stands at over 4300!

Barbara appreciated the new ideas for engaging new and current members.

Priority 2 – Positive Financial Position

Kitty Meyers gave kudos to Lisa Skopal in Advertising for her efforts during Covid. Lisa advised she has had to revamp her committee. Cora will be a stand in for her in case she has to go out of town. Have revised the Corporate Partnership program to include three tiers of membership for \$100, \$250 and \$500. The ARC has renewed and increased their Corporate Partner to level 2. Encouraged the Board members to send potential referral for her team to contact. The hard copy Media Kit has been reformed into an electronic version which will be very useful in these times, but is meeting in person when she can.

Kitty advised covering 2.7 and 2.8 that Kathie Estrada was working the Facebook page and encouraged all to follow it if they haven't already, plus Brad would be continually monitoring the financials.

David pointed out the 2.4 on donations was budgeted at \$5,000 and with Kathie, Trish and Lisa's involvement we received over \$10,000 which was very impressive.

Priority 3 – Legislative Efforts

Jim Cunningham advised he is having to rebuild the legislative committee due to the many changes including the jerrymandering and the addition of two new congressmen. Texas Tribune has developed a site providing information on the old and new district lines. You can insert your address and it will provide you with your current state and federal representatives. Texas is in disarray especially those over 65 who use a mail in ballot. The Secretary of State is looking into these issues, and the likelihood of federal lawsuits against the redrawing of the districts which will add to the current confusion.

Both he and Kitty are on Texas Veterans Commission Advisory committees. Veteran homelessness and suicide are big issues. Under Operation Lonestar there have been 4 suicides of National Guardsman on the border and one attempted suicide. Another issue concerns the reliability of their paychecks as well as how long they will have to be on the border and away from their families and civilian jobs.

Jim was recently in a conference call with MOAA's Corey Titus, Director Veteran Benefits Guard/Reserve Affairs regarding the NDAA that was passed including a pay raise for Active Duty personnel. The next NDAA may be 4%. The current NDAA has put a stop to the closing of the medical billets until more research has been done. The authorization bill to pay for the NDAA has been held up in the senate and many projects are on hold, including additional construction worldwide. The planned pay raise will occur and will be taken from other funds. MOAA's lobbyists are working on pushing the Authorization bill forward.

The annual visits to the Congressman will likely continue to be virtual.

The Take Action on MOAA's website has been revamped and made more user friendly.

Barbara requested the link be sent out to the membership periodically, and Kitty recommended all to sign up the MOAA's weekly newsletter.

Priority 4 – Leadership Succession Planning

Kitty advised this added priority is looking to develop a bench for both elected and volunteer positions. This helps to build engagement, back-ups, and committees to function better and allow continuity when a chair is called away.

Finally, the program calendar included in the packet outlines a great program for 2022, and we're monitoring Covid to provide the event either in person or virtually.

c) Golf Tournament

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	2021 YTD	2021 Budget	Variance	2019
Income:																
Sponsorship					750.00	1,500.00	2,825.00	2,950.00	750.00		17,350.00		26,125.00	18,000.00	(8,125.00)	17,658.00
Donation				250.00			50.00		575.00	465.00	100.00		1,440.00	2,000.00	560.00	1,805.00
Entry Donation Warrior @\$150					150.00	300.00		600.00	1,350.00	150.00			2,550.00	3,000.00	450.00	2,800.00
Entry Fee Player					560.00	1,420.00	280.00	3,810.00	6,320.00	300.00	370.00		13,060.00	13,160.00	100.00	12,328.00
Super Tickets @ \$50					200.00	500.00	50.00	650.00	1,300.00	250.00	2,050.00		5,000.00	5,750.00	750.00	4,160.00
Total	\$ -	\$ -	\$ -	\$ 250.00	\$1,660.00	\$3,720.00	\$ 3,205.00	\$ 8,010.00	\$10,295.00	\$ 1,165.00	\$19,870.00	\$ -	\$48,175.00	\$41,910.00	-\$6,265.00	\$38,751.00
Expenses:																
Green Fees 120 @ \$55		116									6,380.00		6,380.00	6,600.00	220.00	4,720.00
Quarry Golf Club Extras		Beverages 224@\$3									672.00		672.00	250.00		900.00
Lunch (Donated)											-		-	-	-	200.00
Awards Dinner 130 @ \$28 (125 @\$24 + \$784.40 gratuity + Cleanup \$250)											4,034.40		4,034.40	3,125.00	(909.40)	3,125.00
Player Prizes (21 x \$100, 8 x \$75, 4 x \$50)				(Actually got 23 x \$100 - 2 were free)							\$ 2,900.00		2,900.00	2,460.00	(440.00)	1,560.00
Discount (20%)											\$ (580.00)		(580.00)			
Quarry Bill \$13,406.40																210.00
Banner/Signage \$149											149.00		149.00	149.00	-	139.00
Cling for Beverage Carts @\$12		(Now priced @ \$4)									8.00		8.00	12.00	4.00	8.00
Hole Signage etc (14 @\$21)		(17 @ \$22)									374.00		374.00	294.00	(80.00)	320.00
Acrylic Awards 7" 56 @\$36		(5 @ \$36) (recd 6)									\$ 180.00		180.00	252.00	72.00	231.00
Acrylic Awards 5" 5@\$23.50											\$ 117.50		117.50	117.50	-	100.80
Hole in One Ins											395.00		395.00	395.00	-	390.00
Goodie Bag Items 150@\$4.50 (35 doz)											630.00		630.00	675.00	45.00	3,697.50
Super Tickets 115 @ 7.50		(Billed 106)									795.00		795.00	862.50	67.50	885.00
Shipping											167.15		167.15	300.00	132.85	498.24
Above Par Bill \$2,815.65)																108.00
Photographer											250.00		250.00	250.00	-	150.00
Quarry Staff Tip											200.00		200.00			200.00
Golf Pro Consultant													-	1,000.00	1,000.00	1,000.00
Total	\$ 116.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$16,672.05	\$ -	\$16,672.05	\$ 15,492.00	\$ (888.05)	\$ 18,442.54
													\$31,502.95			\$20,308.46
												-20% MOAA	\$ 6,300.59			\$ 4,061.69
												Balance:	\$25,202.36			\$ 16,246.77
									(2019 \$8,125 each at 50%)							
									50%		Scholarship:	\$ 12,601.18	Actual \$12600			\$ 8,123.38
									50%		WFSC:	\$ 12,601.18	Actual \$12600			\$ 8,123.38

Frank spoke with Ron Inselmann and confirmed the 2022 event will be on Oct 28 at the same rate as last year, with no requirement for a contract. The tournament was the most successful to date with \$12,600 being distributed to each of the 2 beneficiaries. The Golf Planning Committee will need to be activated again, especially including the River Crossing LGA. Barbara inquired about the number of players and Frank responded there were 118 players including 9 wounded warriors from the USO WFSC. Kitty also added that registration had to be closed early for the first time ever due to a full slate of players. Frank thanked everyone for their work in the planning and execution of the event.

Meeting adjourned at 11:34am.
Next scheduled Board Meeting – Feb 17th 10am.



Maj Mike Frankel USA, Secretary